

# CONTACT

Manweb's monthly newspaper for staff and their families.

MID MERSEY LIVERPOOL NORTH MERSEY  
DEE VALLEY HEAD OSWESTRY  
GWYNEDD OFFICE ABERYSTWYTH  
NORTH WIRRAL CLWYD MID CHESHIRE

Vol. 41 No. 10

October 1989

## Timetable is revised

NEW contract arrangements and a revised timetable for electricity privatisation have been announced by Energy Secretary John Wakeham.

Although the Government remains on target to complete the privatisation of the industry within this Parliament, vesting is now planned for the end of March 1990, with flotation of Manweb and the other Area Boards in the Autumn of 1990. Both generating companies will be brought to the market in the first half of 1991.

Speaking after a meeting with representatives of the industry, Mr. Wakeham said: "We have decided that vesting the industry on January 1, 1990, as previously planned, would require additional transitional arrangements which would have introduced added complexity to the task and made it more difficult for us to meet our objective.

Mr. Wakeham described the new arrangements as "an enormous step forward" in the plans for privatising the industry. He

Continued on page 8



A poignant moment during the dedication ceremony for Ian Price, with the memorial seat in the foreground. (Photo courtesy of the Evening Argus, Brighton).

# IN MEMORY OF LINESMAN IAN

by Jackie Unsworth

A YOUNG Manweb linesman, killed trying to restore power to Sussex after the 1987 hurricane, was remembered at a special ceremony. Ian Price, from Machynlleth, who was part of an emergency workforce drafted into the

county to help repair the storm damage, died after touching an overhead cable.

His parents and a group of colleagues from Aberystwyth District, led by District Manager Terry Keenan, returned to East Sussex to see a seat dedicated in his memory.

The memorial seat has been placed at a recreation ground overlooking the area where Ian was working.

Heathfield and Waldron Parish Council organised the fund and local people raised £1,500.

The surplus will be used to furnish a room to be named after Ian in the new Sheepsetting Lane Health, Community and Sports Centre.

Parish Council Clerk Ian Weaver said: "The electricity supply was very badly damaged during the great storm we suffered in 1987. Many men from many electricity areas came to help restore our power. Ian Price.

Continued on page 3

## Music Machine's key dates

TOP soul duo Inner City (right) drew the crowds to Liverpool's Royal Court Theatre, as the first major band to appear in the Manweb Music Machine sponsorship programme. Two more chart successes who have joined the Royal Court line-up are the Sugarcubes, who appeared before a packed house earlier this month, and Gary Glitter, who has two concert dates - on November 23 and 24.

The Manweb Music Machine, launched in August, is a £100,000 sponsorship programme, including showcase concerts for local bands, radio competitions, tour circuits and other musical events.

### Winners

•The three winners of Manweb's Sugarcubes competition, who each received a pair of tickets for the band's Royal Court concert, were: Kathy Tickle, of Old Swan Shop, Andy Golborne, of North Wirral Engineering Work Control, and Lindsay Jones, of System Operation, Head Office. They each correctly answered: 1. Iceland, 2. Six.

Win 10 pairs of tickets to see Gary Glitter in concert at Liverpool next month - page 4.



Picture by Mike Hall



Easy Rider

Page 9



Energy efficient

Page 7



VIP visitor

Page 3



Top skater

Page 12

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# Changing faces

## David returns to Manweb



DR. David Walker (left) has returned to Manweb as Technical Sales and Development Manager responsible for the Utilisation and Technology Transfer Unit.

After studying at UMIST and Cambridge University, Dr. Walker, 38, joined the Electricity Council's Capenhurst research establishment in 1975. He came to Manweb on secondment in 1985, and returned to Capenhurst in 1988.

Back at Manweb he will be working to introduce new electrical technologies to industry, as well as developing the UTT unit's environmental work and links with education.

Dr. Walker lives Willaston, and is married with two children. He is chairman of the North Wales Metallurgical Society.

## The end of an era for Frank

IT was the end of an era for Dee Valley Jointer Frank Crump when he took early retirement due to ill health on September 30.

Frank, 63, had worked in the electricity supply industry for 41 years, having started his career in 1948 as a Labourer.

The following year he became a Jointer's Mate, and in 1952 was made a Jointer. He worked from Legacy Depot.

Married with a grown-up family, Frank is planning to devote more time to his many hobbies.

• Ernest Preston, a Switchboard Attendant at Oswestry District, has taken early retirement after 25 years' service in the electricity supply industry.



## Staff say goodbye and good luck

STAFF gathered at New Crane Street Depot to wish Dee Valley Commercial Electrician John Stubbs goodbye and good luck. John, pictured receiving his farewell gift of an electric drill from the District's Installation Manager Arwel Lloyd, has retired after almost 50 years in the electricity supply industry. Also pictured is John's wife Marjorie, who was presented with a bouquet.

## Retiring in style

CLWYD Supplies Manager John Hughes celebrated his retirement in style when his family provided a chauffeur-driven white Rolls Royce on his last day at work.

John and his wife Betty (pictured) were whisked off home in the luxury vehicle after a retirement party at the Cefndy Road District Office.

District Manager Doug Willacy presented John with a gold watch on behalf of his many friends and colleagues, and he



also received two cut glass goblets from his fellow managers.

John, who had clocked up

almost 40 years with Manweb, started his career as a Clerk, working his way up the promo-

tion ladder until he was appointed Supplies Manager in January 1988.



## Clocking off after 30 years' service

CLOCKING off after more than 30 years' service with Manweb is North Mersey Jointer's Mate John Cox.

Colleagues gathered at Southport Depot, where John was based, to wish him all the best for his retirement.

The presentation was made by North Mersey Supplies Manager Bill Tubey, who is pictured shaking hands with John.

Also pictured is John's wife Lavinia, who received a bouquet.



# FRED'S PUZZLE CORNER

## Thirty squared numbers game

THE numbers from 0 to 15 can be put into the square grid (right) so that the total of each column, reading down, across, or diagonally, is 30.

To help you, four numbers have already been inserted, so get your thinking caps on.

		1	
7			
	5		
			3

SEND your answers to BOTH puzzles to: Fred's Puzzle Corner, Contact, Manweb, Room 5E1, Sealand Road, Chester, CH1 4LR.

the sender of the first correct answer opened will receive a £5 prize.

## OO-7 teaser

BELOW are clues to seven words which contain the letters 'OO'. Work out the answers and jot them down on a piece of paper.

1. Educational institution.
2. Where animals are on display.
3. Blown up at parties.
4. Plant with tall shoots.
5. Wash your hair with it.
6. London station or battleground.
7. Select.

## Fiver on the way

THE winner of Contact's recent 'Add a Letter ... and Another' competition is Ted Mulroy of the Drawing Office, Head Office.

He correctly identified the missing letter was 'C', giving the words 'coat', 'care', 'tact', 'rock', 'copy' and 'dice', and the hidden word was 'privatise'. A £5 prize is now on its way.



## Energy Secretary visits Manweb

MANWEB staff met the new Secretary of State for Energy earlier this month when he visited the Board's Head Office at Chester.

It was Mr. John Wakeham's first official visit to Chester and he was welcomed to Manweb by Deputy Chairman Richard Gales.

The Energy Secretary, who met the Executive team that will lead Manweb into privatisation, toured the engineering exhibition, where he saw examples of the Board's technical innovations and initiatives being taken to increase energy efficiency.

Mr. Wakeham also met staff in

the Income Section, responsible for billing Manweb's 1.3 million customers, and learned about a joint project with Knowsley Borough Council to turn Knowsley Heights tower blocks into energy efficient buildings.

Manweb Chairman Bryan Weston said: "It was a great opportunity to display our engineering expertise to the Energy Secretary and to illustrate our plans to increase the efficient use of energy."



Energy Secretary Mr. Wakeham (centre) meets staff in Manweb's Income Section

## In memory of linesman Ian Price

Continued from page 1  
was one of those men and tragically lost his life.

"There was a great public feeling that out of both respect and gratitude a fund should be raised in order that a suitable memorial could be dedicated in his honour.

"His parents were consulted and as a result it was decided that a suitably engraved seat should be placed in the Cade Street Recreation Ground overlooking the Vale of Heathfield where Ian worked."

Ian's parents Elvin and Myra Price, of Machynlleth, said they were overwhelmed by the generosity of Sussex people.

Mr. Price said: "He was our only son and after the hurricane he volunteered to go down and help.

"What has happened has been beyond our expectations and we are very grateful. Our local rector set up a memorial fund to help local children in need and that stands at £16,500. A lot of money has been sent to the fund from Sussex."

### Moving

The seat was dedicated by Heathfield Methodist minister the Rev. David Bown and the minister of Old Heathfield Church the Rev. Barry Jackson.

The other Manweb staff who attended the ceremony were Mains Manager Tom Jones, Section Engineer Ivor Evans, Machynlleth Foreman Joe Braddock, and Linesman Glyn Jones.

District Manager Terry Keenan said: "It was a very moving ceremony, at which both myself and Tom Jones were asked to say a few words. It went very well.

"We went to see the spot where Ian died, and another plaque in his memory has been fixed to a nearby fence.

"We're all very touched by the generosity of the local people," he added.

## Contact camera contest

CAMERAS at the ready! Entries are now invited for Contacts annual photographic competition.

Super cash prizes are waiting to be won by snap-happy Manweb staff, retired employees and their families. The awards are as follows:

**BEST PICTURE** from the whole entry. £30

**COLOUR PRINTS**  
Scenes only Best Picture £25  
Runner-up £15

Any other subject Best Picture £25  
Runner-up £15

**TRANSPARENCIES**  
Any subject Best Picture £25  
Runner-up £15

**BLACK AND WHITE**  
Best Picture £15

### RULES

1. Entry is free, but is restricted to Manweb staff, retired employees and their immediate families.

2. List your entries with titles and classes entries, together with your full name and home or office address, on a piece of paper. Also attach a piece of paper containing your name and home or office address to each photograph or slide. Failure to do this could mean disqualification. Do not write on the back of pictures.

3. Up to five entries per person in any one class will be allowed.

4. Each entry must be the original work and copyright property of the person submitting it.

5. All entries must have been photographed since April 1988.

6. The Editor reserves the right to reproduce any prize-winning pictures without a fee being paid.

7. The competition will be judged by an independent panel.

8. All entries must be received by Friday, December 1, 1989.

9. Entries should be sent to: The Editor, Contact, Room 5E1, Manweb, Sealand Road, Chester CH1 4LR. Please mark your envelope or package "Photographic Competition" in the top left-hand corner.

10. The winners will be announced in the Christmas edition of Contact.

## The cameras roll for third video

THE third Manweb New Perspectives video should now have been seen by most members of staff. The aim of this latest production was to look at the new initiatives Manweb are taking in planning for the future.

In the main, the video focused on members of the Trading division, showing the work being carried on at Chester shop and the refurbished St. John's Precinct shop, which demonstrated some of the money being spent on improvements.

The refurbishments this year will cost £2 million with a further £2 million plus for the development of MERAS, the Manweb electronic retailing appliance system. This will bring a link with the mainframe computer into the shops and should help speed up the delivery and after services to the customer.

The video looked at new retailing plans, including a design exercise commissioned to examine all aspects of how



Nicky Kennedy, of Marketing Services, Head Office, demonstrates MERAS for the video camera.

business should be carried out in the town centres, and a new appliance store planned at Queensferry to meet the anticipated increased demand from the shops.

The mail order of spares would continue and a new national distributorship of

refrigerator spares to other dealers had been captured by the Trading Division. They were now the sole UK distributors for Vestfrost spares for a range of Scandinavian refrigerators.

Speaking about the video, Richard Gales, Deputy Chairman and Managing Director-

designate, told Contact:

"This video is very much weighted towards the innovative activities of the Trading Division. Power Marketing and Network Services also have progressive plans which I hope the Public Relations team will examine in a future video."

## Charities move into top gear



MANWEB has helped three local charity drives move up a gear with the presentation of vans to each organisation.

The Chester Blind Welfare Society was the first recipient of a Sherpa van, the Merseyside 'Keep Warm' charity received a W-reg Transit 100 van and the Rhyl-based Society of St. Vincent de Paul received an A-reg Transit 100 van.

The vans were no longer required by Manweb and were offered to the charities for half the price they were expected to fetch at auction.

Pictured at The St. Vincent de Paul van presentation are (left to right) Jane Sheppard, Principal Assistant, Transport; Mary Owen, President SVP Rhyl Branch; Dave Stevenson, Special Projects and Transport Manager, and Leslie Flee, President SVP North Wales District.



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# Manweb Music Machine now in full swing

THE Manweb Music Machine was launched with a bang on August 10 at the Hardman House Hotel in Liverpool, amid much partying and a stirring live set from Inspiral Carpets. The project is the first of its kind to be instigated by an electricity board and involves five key elements:

- The sponsorship of major bands playing at the Royal Court in Liverpool.

- The setting up of a tour circuit covering the whole Manweb area giving local, unsigned bands the opportunity to play in a series of well-equipped venues and gain additional exposure by reaching a wider audience.

- The staging of four showcase concerts giving 16 local bands the chance to play in front of an invited audience, including record company personnel, agents, venue managers, promoters and media.

- The sponsorship of the Radio City Power Game quiz show, culminating in a grand final to be held before Christmas at the Manweb shop in St. John's Precinct, Liverpool.

- The sponsorship of the Marcher Sound Power Play, a featured record on the morning show, chosen by listeners. This will run every weekday until Christmas.

## Debut

The first sponsored event in the Manweb Music Machine (MMM) project was the Inner City concert at the Royal Court, Liverpool on September 16. The US soul duo have achieved three hit singles and their debut album, *Paradise*, is currently in the charts.

The exposure for the project through this type of sponsorship is achieved through press and radio competitions, offering tickets, albums and MMM t-shirts, highlighting to those people who won't actually be at the concerts exactly what Manweb are up to. Those attending the Royal Court will see the venue extensively branded with banners and posters.

On Friday September 29, the project staged its first showcase

concert at Liverpool's Neptune Theatre, in conjunction with Radio City, the Liverpool Echo and Liverpool City Council. Four Liverpool bands, Rain, the Hoovers, the Preachers and 25th of May, played to a sell-out audience comprised of no less than 13 record company people.

## Showcases

The aim of these showcase concerts is to give the bands exposure to the sort of people who could be of help in furthering their careers; for example the managers of local venues who could offer future gigs; journalists and radio personnel who may be of help in providing media coverage; promoters who may be interested in taking the bands on tour; and, of course, the record company A&R men who could offer a recording contract.

In addition to helping the bands that actually play at these events, the showcases provide opportunities for local artists to get involved with the design of the posters, tickets and leaflets and for local lighting companies and sound engineers to produce and stage the concert.

MMM is also helping to finance a trip down to London by the 25th of May, who will be playing their own showcase concerts there. The second MMM showcase concert, at the Hardman House Hotel, is on October 27 and features The Onset, Pyramid Dream, Louie & The Lettermen and The Real People.

Wirral band, Engine are the first band to take advantage of the tour circuit, with six concerts across the area during October and November. The advantage of

playing the MMM tour circuit is that the finance supplied by MMM is giving bands a good quality PA system in the venue, along with extra publicity generated via press and posters - visibility that would not usually be available for such a small gig.

The next bands to tour the MMM circuit will be Poisoned Electric Head (from St. Helens) and Dr. Phibes and the House of Wax Equations (from Chester) towards the end of October. In November The Snakeskins (from Wirral) and Jailcell Recipes (from Warrington/Wallasey) go out on tour too. Each tour circuit concert also provides the chance for a support band from the local area to play.

The place to be seen at the end of a weekend is the Haigh Building at Liverpool Polytechnic, which hosts 'MMM Sunday Night at The Poly'. This regular weekly entertainment event features live sets from two local bands and the free entrance guarantees a full house.

Some of the bands featured in the MMM showcases will be playing in the weeks leading up to Christmas, along with a host of other local bands including the Milltown Brothers (who recently had the 'Single of the Week' in NME) and Blue Prelude.

The Manweb Hall at Chester Head Office will be the place to see local rock bands battle it out when it hosts the final stages of the Electric Music Contest. Dr. Phibes and the House of Wax Equations are already in the final, with the other semi-final taking place shortly.

The final is to be staged on November 4. Manweb has donated the use of the hall, thereby providing a suitable venue for this important local event.

The Manweb Music Machine is also providing assistance to promoters in North Wales enabling them to bring nationally-known bands to the likes of Conwy Civic Hall and put on local bands as support. The MMM contributes to local press advertising and poster promotion.

## Support

The first MMM concert in North Wales involved Primal Scream, plus support band The Exit (from Prestatyn) at Conwy Civic Hall on October 14.

The Merseyside gig guide that is extensively distributed throughout the area to venues, theatres, clubs, pubs and record shops, is now sponsored by the MMM and reaches about 40,000 people. This not only lists all the gigs taking place in Merseyside, but now also gives a plug to the MMM activities including the Royal Court-sponsored concerts, the showcases and the tour circuit.

The second major concert sponsorship at the Royal Court was Icelandic indie band, The Sugarcubes. The current music press darlings played on October 20 as part of a tour to promote their new album, 'Here Today, Tomorrow, Next Week'.

Watch out around Prestatyn on the weekend of November 3/4/5. The Annual Prestatyn



Win a pair of tickets to see Gary Glitter

WIN a double ticket to see Gary Glitter in concert at Liverpool's Royal Court Theatre next month.

We've five pairs of tickets to give away for each of the first two nights of his 'Gang Show II, Mega Glitter Rock-A-Live Tour' on November 23 and 24.

To win a double ticket all you have to do is correctly answer the following questions:

1. Name any one Gary Glitter single that went to No. 1 in the UK charts?

2. What is Gary Glitter's real name?

3. What was the name of Gary Glitter's backing group?

4. What other famous pop star had a hit with the song "A Little Boogie Woogie in the Back of My Mind"?

5. What food product did Gary Glitter make a famous TV commercial for?

Send your answers to: The Editor, Contact, Room 5E1, Manweb, Sealand Road, Chester, CH1 4LR, to arrive no later than Friday, November 17, 1989.

The competition is open to Manweb staff, their families and retired employees, and the Editor's decision is final.

## Singing our praises

POP star Gary Glitter has been singing the praises of Manweb and the Music Machine sponsorship package.

Speaking on Radio City's Johnny Kennedy Show, the zany chart-topper said Manweb was doing "a great job".

"They're really sponsoring live music . . . it's so important to the kids, you know, doing live things."

Earlier, Gary, who was promoting his Manweb Music Machine concerts at Liverpool's Royal Court Theatre on November 23 and 24, was interviewed on Radio Merseyside by DJ Billy Butler.

He told listeners: "I'm really pleased to see that Manweb is again behind all this sort of young talent . . . I mean, they're sponsoring live music, which is good, because this town has always been live."

## Lucky break

MANWEB aided and abetted a jail break involving two Cheshire people who "escaped" 4,500 miles across the Atlantic.

But it was all in a good cause. Kate Little, 20, of Chorlton by Backford, and Councillor Stephen Greatbanks, 25, of Ellesmere Port, have raised almost £4,000 which will be split between the National Children's Home, Chester Appeal and the Spastics Society.



Kate and Stephen are pictured visiting Manweb's Chester head office to collect £1,000 sponsorship from

Deputy Chairman Richard Gales after their whirlwind weekend round trip to New York and Washington.

## Trade evening 'a roaring success'

MANWEB's Trade Electric partnership scheme was launched in Mid-Mersey in September. The event was held at the Hillcrest Hotel, Widnes, and was organised by Mid-Mersey Senior Energy Marketing Assistant, Frank Kelly.

Host was Mid-Mersey Energy Sales Manager John Ellis - one of his last engagements before joining Bob Hodson's Customer Marketing Department at Head Office - and other Manweb representatives were Electricity Sales Manager Dave Tinsley and District Installation Engineer, Bill France.

Manweb Mid-Mersey Trade Partners attending the evening included Speeds Electric, Brian Halliburton, J. Brackley and G & G Electric Ltd., who were impressed with the benefits of

the partnership scheme.

Outlining the benefits of trading electric were Trade Liaison Officers Neil Forber (Northern), Chris Coreless (Central), Alan Davidson (Southern), and Head Office Trade Liaison Officer Peter Benstead.

"The evening was a roaring success, with over 30 guests," said Frank Kelly, "We showed a video and had a questions and answers session, as well as awarding Trade Partners certificates."



## Districts join forces to form new units

# Joint venture is the recipe for success

IN July 1989, the Northern Area Contracting Unit and Merseyside Appliance Servicing operation were established. *Graeme Cooper* continues his "close up" series by looking at these two newly-created arms of the Trading Division.

## Northern Area Contracting Unit

The Northern Area Contracting Unit was created in July, 1989, from the Manweb Contracting teams at North Mersey, Liverpool and North Wirral. The Unit has depots at the three District Offices but the administrative centre for the operation is at North Mersey's Bridle Road District Office.

Unit Manager is Ray Appleton, who said: "Before the Unit was established District Contracting was not big enough to take on major work. Now we have the facilities and the muscle to do the job." A Work Procurement Team - 1st Engineer, Keith Murray and 2nd Engineers Arthur Evans and Ken Mitchell - uses a high-tech computer system to prepare quotations for major contracting work, with a 'cherry' scanning system allowing printed material to be input directly.

As well as the Work Procurement Team the Unit has a Minor Works Team consisting of 1st Engineer Ken Rigby, 2nd Engineer John Rigby and 3rd Engineers Ian Ledson and Alistair Wilson. The Unit's sales force consist of Pam Powell, Carl Rougen and Duncan Jones.

Dealing mainly with domestic contracting, the Minor Works team has a turnover of around £1 million. The Unit is aiming for a turnover of £3 million, with £2 million coming from the major works area. Once a contract has been secured it is passed on to the production team - 1st Engineer John Ashton and 2nd Engineer John Wolfendale.

The contracting workforce, including the foreman teams and electricians are responsible to the production team. It is up to them to ensure both major and minor works are carried out efficiently and on schedule.

Principal Assistant Denis Baddeley provides the co-ordination between production and the clerical support team, headed by Edna Courtney.

Edna's staff are Paula Kinsella, Melinda Old, Debby Howard, Angela Edmonson, Ken Radley, Pat Shore and Sue Williams.

As well as making sure the essential paperwork is in order they deal with the Unit's telephone enquiries, which can be as many as 300 a day.

At the Unit's three depots the electrical engineers are headed by Foreman teams. At Liverpool, George Jones and Maurice Lock; at Prenton Jack Holden and Colin Hough and at North Mersey Peter McKenzie and Kevin Sambrooks.

The electricians can be deployed anywhere in the three District area to best meet the workload.

But creating the Unit did not just mean placing three groups under one set of administration. The District sections each had their individual strengths and Ray adapted the best procedures from each to combine into the new Unit.

The three sites are linked by their own telephone hotline and fax system, helping them operate as an integrated team.

The Unit is already carrying out work across the area. Among current jobs in progress are the Knowsley Heights tower block, in Liverpool, and British Leather, in Birkenhead, where a new transformer is being installed.

In the future, Ray sees the Unit taking on an increasingly large workload, including a growing amount of consultancy work.

Ray and his team have recently secured the consultancy contract for Manweb's own shops - previously the work went to outside contractors as no Manweb team was large enough to tackle the job.

And after privatisation Ray and his team will be looking at the possibility of expanding their business up and beyond the existing Manweb boundaries.

"We have a professional team who are totally committed to contracting," says Ray. "With the Northern Area Unit we are big enough to make a real impact on the region, significantly expanding our business."

## Merseyside Appliance Servicing

CREATED from North Mersey, Liverpool and North Wirral sections, Merseyside Appliance Servicing forms a streamlined servicing team operating across the three Districts.

In charge of the operation is Service Controller, Geoff Harris. Based at the North Wirral District Office in Prenton, he and his team take care of the administration and support a team of 17 Service Electricians based in the three Districts.

But where the new Merseyside Servicing group differs from the District-based organisation is in its flexibility.

"Our service people form one integrated team," says Geoff Harris. "We can allocate work to electricians anywhere in the three Districts, which improves our efficiency and service to the customer."

With some 600,000 potential customers in the area, this flexibility is vital. Work arrives daily and customers need repairs carried out as quickly as possible. Merseyside's system allows the nearest available electrician to be sent to the job.

Service vans carry a comprehensive range of spares, which is constantly being updated to enable electricians to complete service calls on the first visit.



Above: Bridle Road based Merseyside Appliance Service Electrician Roger Dutton at work on a washing machine.

Below: Northern Area Contracting Engineer Ken Mitchell uses the Cherry Board system at Bridle Road.



Above: North Wirral based Contracting Electrician Derek Povall tests the supply on the out-going breaker at British Leather.

Below: Work Control Clerk Pat Shore updates the work planning board at Bridle Road.



## LJCC date for your diaries

CLWYD LJCC's annual conference will be held at the Kimmel Manor Hotel, Abergele, on Friday, November 10, and all past and present Clwyd District staff are invited.

Anyone wishing to attend should contact Alan Hughes, Administration, Clwyd District Office, telephone Rhyl 355144 ext 2203.

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# people in profile

The second part of  
a special feature  
by Graeme Cooper



Peter Hopkins, Director Trading

# Trading Division



Rick Saunders  
Marketing Manager



Simon Melville  
Trading Division Accountant



Derek Holman  
Contracting and Services Manager



Allan Littler  
Contracting and Servicing Manager



Bill Gaywood  
Advertising and Promotions Manager



Bill Wakelin  
Shop Operations Manager



Stan Hawtin  
Purchasing Manager



Keith Sowden  
Marketing Services and  
Development Manager

Marketing  
Warwick Saun-  
rently working  
projects, cover-  
ess plans and  
own shopping  
ents.

retire next year,  
iding over his  
sponsibilities to  
s management  
ng on hand to  
advise, ensur-  
th transition.

month:  
Power  
rketting  
vision

Simon Melville joined Manweb in June from an industrial and commercial background. He provides an essential link between Financial Director John Roberts' Department and the Trading Division.

Working with Trading's management team, he is devising systems and practices to meet the Division's particular accounting needs.

As Manweb moves into the private sector, the management accounting role will become increasingly more vital. Part of Simon's job is to combine the Division's independent profit centres - Appliance Marketing through the shops, Contracting, Appliance Servicing and Appliance Delivery - into a cohesive accounting unit.

"Cashflow is a prime concern and I will be working with the Regional Shop Managers, amongst others, to establish new accounting systems and improve profitability," said Simon.

For the first time the Trading Division has its own accountant and Simon is actively seeking a small team to assist him in this area.

Manager Allan Littler has overall responsibility for Contracting and Servicing operations throughout Manweb, taking over and developing the work done by Contracting and Services Manager, Derek Holman who retires next year, and who is now concentrating on the Trading Division's business plan and re-organising contracting and servicing.

"We have made a start on Merseyside with the establishing of the Northern Region Contracting Unit and the Merseyside Servicing Unit," said Allan. "If the success we have experienced with these continues, we plan similar re-organisations within the next year."

Last year's Contracting and Servicing turnover was £12 million, and with his highly professional team, Allan is confident of doubling this within five years.

Responsible for Contracting at Head Office are Contracting Manager Guy Wilcox and Contracting Engineer Colin Arnold.

Technical Services Manager, Brian Nield is in charge of developing a full range of technical services to Manweb's customers, while Projects Manager, John Cheers is responsible for developing major business and quality initiatives.

Administration and marketing is carried out by Jean Hollis, Doreen Bellis, Linda Moore and Pauline Meharry.

Harry Jones, Appliance Servicing Manager and George Roberts, Appliance Servicing Engineer are responsible for Servicing at Head Office, and the operational 'hub' at Queensferry, where spares distribution is run by Brian Baker aided by Foreman Peter Frost for the technical craftsman team.

In addition to the Head Office staff, the regional and district Contracting and Servicing Managers are gearing their teams up for success in not only the traditional areas of business but in new areas such as mechanical engineering and cable management.

Bill Gaywood is responsible for Manweb's advertising across all media, including radio, television, newspapers and print.

His team is constantly researching and implementing ideas about how to publicise and promote Manweb's trading activities.

Working with advertising agency Brunnings, Bill plans advertising and promotions far in advance. Among the many factors taken into account are Manweb's sales objectives, competitors, seasonal trends and economic factors, like availability of credit.

"Advertising has to be seen as an investment, and we have to be able to monitor its effectiveness," he said.

To do this, regular market research is carried out and a relationship plotted between the findings and Manweb's advertising expenditure.

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"At the end of the day it's all about getting people into the shops and making sales," says Bill Gaywood. "That's the only way you can make sure your advertising is working!"

Bill Wakelin is in charge of Manweb's 58 shops. As well as policy decisions, he and his staff provide a full range of support services - from monitoring performance levels to organising uniforms.

"We have an extremely healthy shop operation," says Bill. "Our annual appliance sales are over £33 million, we have contracting business worth £1 million, and Focus TV sales and rentals in excess of £4 million."

Regional Shop Managers, Alan Beanland, Julian Jenkins, Keith Leonard and Ray Hughes report directly to Bill, and a recent re-organisation has given each Regional Manager a mix of shops across the Manweb area.

Bill has also been closely involved in planning Manweb's major shop refurbishment programme and the planning of retailing developments, which will allow Manweb to reach new markets.

As well as appliance retailing, the shops deal with customer accounts and sell Mancare and Surecare extended guarantee agreements.

The administrative support for these and the rest of the Shop Operations activity is provided by Bill's Head Office team, Administrative Assistant Ivor Maddocks, Administration Assistant Elaine Grant and clerks Sue Phillips and Jean Lavender.

The team also help Bill in organising the on-going Appliance Marketing training programme.

"As well as our regular basic and advanced training we run refresher courses and special training to improve customer service," says Bill.

Bill and his team are the essential link between Head Office and what happens out in the shops and one of Bill's roles is to deal with customers' queries and complaints, which cannot always be handled at shop level.

Stan Hawtin is responsible for making sure Manweb's shops are kept supplied with the best possible range of appliances.

It's a skilful balancing act, making sure expenditure falls within the appliance marketing budget, while at the same time providing the customer with the right products at attractive prices.

Manweb's shops stock many well known brands from different manufacturers, as well as the Electricity Industry's own Electra branded goods, and to establish which products should be stocked, a vast amount of economic intelligence must be analysed.

The information comes from many sources. Manweb's shops provide records of their sales figures, information is obtained from other boards, and data from the Audits Great Britain Home Audit is also utilised.

Stan is helped in assessing market information by his team of buyers; Andy Critchley, Alison Dentith and Hilary Thorncroft.

A quality control procedure, carried out by Bob Hewitt at the Queensferry Warehouse, ensures that quality of the appliance delivered meets Manweb's standards. He also checks the suitability of packaging and the manufacturer's own delivery services.

All appliances sold must be British Electrotechnical Approvals Board approved, or approved to the same standard by another test laboratory. As well as the appliance itself, Quality Control checks packaging and manufacturer's delivery service.

Stock control is the responsibility of John Capper, who organises close liaison with the buyers, shops and suppliers.

Purchasing is very much a team effort, working under Stan Hawtin's leadership to ensure Manweb's shops have the right appliances at the right prices.

Keith Sowden's role is to ensure Manweb's shops have the correct mix of information to operate efficiently and expand. The job encompasses all aspects of Manweb's retail operation, from shop administration to market research and analysis, and Keith works closely with the whole Trading management team.

"We're constantly looking at the number and value of sales, and whether our purchasing relates to the right sort of stock investment," says Keith. "We incorporate this into things like product display and sales direction as promotional campaigns."

Accurate information is needed with ever increasing speed if targets are to be identified and met, and Keith ensures the facts and figures translate into tangible management decisions.

He is directly involved in establishing the MERAS system in shops, and the introduction of this will allow more effective analysis and control of stock and sales, providing faster, more accurate and efficient service.

New marketing initiatives are constantly being explored and these are assessed both in terms of potential to reach new customers and the effort they may have on existing customers, for example expansion of the Direct Delivery Service allows new business opportunities to be explored with increasing stock investment.

Manweb already has a strong High Street trading position, and Keith works closely with the Board's Property Manager to ensure retail property operations are continually reviewed. This also includes evaluation of new retailing developments and opportunities.

"We have an exciting future ahead of us," he says. "We are developing strategies and improving information systems to increase Manweb's share of the market."

## An impressive record

3 shops and major Appliance Servicing and Contracting businesses employing some 1,000 staff, Manweb's Trading Division provides the main point of contact between Manweb and the public. The Division already operates in a fiercely competitive environment, with appliance retailers and private service contracting businesses vying for trade, but under the leadership of Director, Peter Hopkins, Manweb is working to maintain and increase its share of the market.

Manweb's customers receive the best possible service is to Trading success. "We are committed to improving service to the customer and increasing the Division's sales," said Peter Hopkins. "Increased profit and good customer service go hand in hand."

Manweb already has an impressive record of achievement. Electrical appliances were up 6.3 per cent in the past year, and Manweb has maintained its position as the market leader, with an 18 per cent share of the market.

Manweb led the way with special purchasing arrangements, offering 30 days free credit, and another innovation is the Mancare Retailing of Appliances System (MERAS) which improves stock control and the speed and quality of service in shops. After-sales service is available through Mancare Maintenance Club and Surecare extended guarantee.

Appliance Servicing operation is being re-organised, with a focus on Merseyside, and the exploration of new techno-

logical developments, like hand-held computer terminals for service electricians.

Trading's Contracting business provides electrical installation services, including wiring, space and water heating, lighting and security systems, and will carry out free visual wiring checks for customers.

As well as domestic and commercial work, Contracting can design, construct and maintain industrial systems up to 132,000 volts.

Contracting is already expanding rapidly with a 22 per cent increase in sales in the financial year to 1989, and operating profits doubling to £600,000.

Ensuring the Trading Division's business continues to boom requires a well-trained, committed workforce and expert management.

Reporting to Peter Hopkins are managers in charge of all Trading's areas of activity, and the team is completed by a divisional accountant.



# People in profile

The second part of  
a special feature  
by Graeme Cooper



Peter Hopkins, Director Trading

# Trading Division



Warwick Saunders  
Appliance Marketing Manager

Appliance Marketing Manager, Warwick Saunders is currently working on special projects, covering business plans and out-of-town shopping developments.

Due to retire next year, he is handing over his specific responsibilities to Trading's management team, being on hand to assist and advise, ensuring a smooth transition.



Simon Melville  
Trading Division Accountant

Simon Melville joined Manweb in June from an industrial and commercial background. He provides an essential link between Financial Director John Roberts' Department and the Trading Division.

Working with Trading's management team, he is devising systems and practices to meet the Division's particular accounting needs.

As Manweb moves into the private sector, the management accounting role will become increasingly more vital. Part of Simon's job is to combine the Division's independent profit centres - Appliance Marketing through the shops, Contracting, Appliance Servicing and Appliance Delivery - into a cohesive accounting unit.

"Cashflow is a prime concern and I will be working with the Regional Shop Managers, amongst others, to establish new accounting systems and improve profitability," said Simon.

For the first time the Trading Division has its own accountant and Simon is actively seeking a small team to assist him in this area.



Derek Holman  
Contracting and Services Manager

Manager Allan Littler has overall responsibility for Contracting and Servicing operations throughout Manweb, taking over and developing the work done by Contracting and Services Manager, Derek Holman who retires next year, and who is now concentrating on the Trading Division's business plan and re-organising contracting and servicing.

"We have made a start on Merseyside with the establishing of the Northern Region Contracting Unit and the Merseyside Servicing Unit," said Allan. "If the success we have experienced with these continues, we plan similar re-organisations within the next year."

Last year's Contracting and Servicing turnover was £12 million, and with his highly professional team, Allan is confident of doubling this within five years.

Responsible for Contracting at Head Office are Contracting Manager Guy Wilcox and Contracting Engineer Colin Arnold.

Technical Services Manager, Brian Nield is in charge of developing a full range of technical services to Manweb's customers, while Projects Manager, John Cheers is responsible for developing major business and quality initiatives.

Administration and marketing is carried out by Jean Hollis, Doreen Bellis, Linda Moore and Pauline Meharry.

Harry Jones, Appliance Servicing Manager and George Roberts, Appliance Servicing Engineer are responsible for Servicing at Head Office, and the operational 'hub' at Queensferry, where spares distribution is run by Brian Baker aided by Foreman Peter Frost for the technical craftsman team.

In addition to the Head Office staff, the regional and district Contracting and Servicing Managers are gearing their teams up for success in not only the traditional areas of business but in new areas such as mechanical engineering and cable management.



Allan Littler  
Contracting and Servicing Manager



Bill Gaywood  
Advertising and Promotions Manager

Bill Gaywood is responsible for Manweb's advertising across all media, including radio, television, newspapers and print.

His team is constantly researching and implementing ideas about how to publicise and promote Manweb's trading activities.

Working with advertising agency Brunnings, Bill plans advertising and promotions far in advance. Among the many factors taken into account are Manweb's sales objectives, competitors, seasonal trends and economic factors, like availability of credit.

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Next month:  
The Power  
Marketing  
Division

## An impressive record

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Ensuring customers receive the best possible service is paramount to Trading success. "We are committed to improving our service to the customer and increasing the Division's turnover," said Peter Hopkins. "Increased profit and good customer service go hand in hand."

Trading already has an impressive record of achievement. Sales of electrical appliances were up 6.3 per cent in the past financial year, and Manweb has maintained its position as the leader in white goods, with an 18 per cent share of the market.

Manweb led the way with special purchasing arrangements, like 12 months free credit, and another innovation is the Manweb Electronic Retailing of Appliances System (MERAS) which will improve stock control and the speed and quality of customer service in shops. After-sales service is available through the Mancare Maintenance Club and Surecare extended guarantee scheme.

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**'It makes sound commercial sense to help our customers improve their energy efficiency'**  
- Richard Gales

# Energy efficient firms awarded top honours

ENERGY Minister Peter Morrison congratulated entrants and winners in the Manweb sponsored Energy Efficiency Awards. Speaking at the ceremony at the Chester International Hotel, Mr. Morrison, Chester's MP, said: "The Government is committed to energy efficiency as a way of both increasing profits and helping protect the environment.

"Manweb and the other Area Boards are to be congratulated for promoting energy efficiency through these awards and other schemes. Energy Efficiency will be given further impetus by privatisation of the electricity supply industry. As part of the Electricity Act there is an obligation for the Boards, for the first time, to offer advice on energy efficiency.

"Today we have the winners in Merseyside and North Wales and I congratulate them. In fact every entrant is a winner, not just those who have the prizes today."

Mr. Morrison added: "The reason is that one way or another they are saving energy, which cannot be said of every industrial and commercial organisation."

The two top industrial energy efficiency awards went to a small Tarvin company and the Deeside Steel Mill.

In the section for commerce, it was a Pulford hotel and a Rainhill nursing home that triumphed.

At the ceremony hosted by Channel 4 "Business Programme" presenter Richard Kershaw, Beam Tech, of Tarvin, near Chester, picked up the £1,000 first prize and the coveted PEP award for energy efficiency in industry, in the small firms category. In category two for larger companies, British Steel Strip Products of Deeside took the £1,000 award.

In the category for commercial buildings, the Grosvenor Arms Hotel at Pulford, near Chester, won a £1,000 cheque and the BETA award, and Hynd Construction Merseyside Ltd, of Rainhill, collected a similar cheque and the BETA award for its category.

Of the total 44 entrants for Energy Efficiency Awards, the 23 from industry recorded a total saving of £1.6 million in the 12 months operation.



The main PEP and Beta winners receive their prizes from Energy Minister Peter Morrison. From left to right: award ceremony host Richard Kershaw; Tony Martin of Hynd Construction; Mike English of Beam Tech; Stewart Thompson, of the Grosvenor Arms; Mr Morrison; Manweb Deputy Chairman Richard Gales, and Ron Ellwood, of British Steel.

Savings were shown too in the Commercial Buildings Section, BETA, but for many the energy saving was accompanied by improved environmental standards.

Two entrants were highly commended in the category won by Beam Tech. They were Liverpool Tanning, Litherland, on Merseyside, and Tempered Safety Glass Ltd., of Runcorn. In addition, a special horticultural commendation in this category went to J.

Rothwell & Sons, of Ormskirk.

Two larger industrialists also received highly commended awards. They were Caristan Carpets UK Ltd., of St. Helens, and BICC Cables Ltd., of Runcorn. There was a highly commended award in one of the BETA categories and this went to the West Cheshire Squash and Raquet Club of Chester.

Congratulating the winners, Manweb

Deputy Chairman and Managing Director-designate, Richard Gales said: "It may appear something of a paradox for a company to sponsor awards for using less of its product. To us in Manweb it makes sound commercial sense to help our customers improve their energy efficiency, cut overheads and continue to prosper and of course continue to use electricity."

Continued on page 8.



Left: Un-BETA-ble . . . The trio of Beta award winners, left to right, Tony Martin, of Hynd Construction, Tony Sewell, of West Cheshire Squash and Raquet Club, and Stewart Thompson, of the Grosvenor Arms.

Above: The line-up of PEP winners with Manweb Deputy Chairman Richard Gales (3rd from the left) and award ceremony presenter Richard Kershaw (3rd from the right). The winners represent Liverpool Tanning, J. Rothwell & Sons, Beam Tech, British Steel, Couristan Carpets and BICC Cables.



# Privatisation timetable is revised

Continued from page 1.

added: "The package that has been accepted by the industry and my colleagues is the best way of moving forward into a fully competitive environment."

Manweb Chairman Bryan Weston said: "We are very pleased that all the contractual arrangements have now been sorted out and the way is now clear for flotation next autumn."

The contractual package which has been agreed involves:

- A four-year limit on the issuing of second-tier supply licences for supply to sites taking 1 MW or less.

- A further four-year limit on the issuing of second-tier licences for supply to sites taking 100 kW or less.

- Area Boards should sign life of station contracts for existing nuclear stations (8 to 8.5GW), and also sign 12GW of 4 to 8-year fossil contracts with National Power and PowerGen.

- Area Boards should sign contracts with National Power and PowerGen for their outstanding requirements on a 0 to 5-year basis.

- For an initial 4-year period National Power and PowerGen would be limited to supplying direct no more than 15 per cent of the demand in an Area Board's territory. This limit would be raised to 25 per cent for the next four years and then completely lifted.

The Secretary of State will in certain circumstances issue second-tier licences for supply to sites taking less than 1 MW. It may also be necessary to use his discretion to deal with anomalies and special cases. In doing this he will seek advice from the Director General.



# David hits the jackpot

ONE in a million! That's Mid Mersey Supply Engineer David Booth, who is the Ambassador Club's first points 'millionaire'. Since the launch of the Club two years ago, David has accrued a million points, worth an incredible £3,333, by bringing in business leads valued at nearly £185,000.

David's remarkable achievement was celebrated in style when Manweb rewarded him with an all-expenses-paid trip to London earlier this month. He and his wife Laura were treated to an overnight stay at the Grosvenor Park Hotel, including dinner, and tickets to see the smash hit musical 'Phantom of the Opera'. The couple were taken to and from the theatre in a chauffeur-driven car.

Manweb Chairman Bryan Weston is pictured (above right) congratulating David on his success. Also pictured is David's wife Laura.

# Staff urged to dig deep

**MANWEB staff are being asked to dig deep into their pockets to help a Wirral toddler suffering from a severe handicap.**

Danielle Murphy, aged four-and-a-half, was born with brain damage and now suffers from Cerebral Palsy. She is unable to walk, but despite her handicap, she is a bright, cheerful and

very determined little girl.

Her parents have launched an appeal fund to send their daughter to the famous Peto Institute in Hungary and it is hoped the treatment will help Danielle to learn to walk.

North Wirral Shift Electrician Buddy Lee is a friend and neighbour of the little girl's family and is hoping Manweb

staff will help boost the appeal.

Further information about the appeal fund is available from: Mr and Mrs Murphy, 9 Langdale Avenue, Pensby, Wirral, telephone 051 648 6742.

# Energy-efficient

Continued from page 7

The award winners are as follows:

**PEP (Category 1)**

Beam Tech Ltd., Tarvin, near Chester.

The Company produces wound dressings - an artificial skin of polymer membrane on an adhesive coating release paper, which, after being manufactured, has to be dried.

Steam generated from a gas boiler or gas burners directly were used in the past but the method was unsatisfactory, as control was difficult, quality was hard to maintain, and automation was virtually impossible. Dirt particles generated by this system also contaminated around five per cent of the production.

The solution was infra-red drying in the shape of a medium wave oven of 18 kW and four infra-red modules. For an initial investment of just £14,500, annual savings are expected to be in the region of £150,000 per year.

**PEP (Category 2)**

British Steel, Shotton.

There has been an increasing demand, worldwide, for hot-dip galvanised steel strip, particularly from the automotive industry, and this demand created pressure on British Steel to raise production, particularly of steel strip with IZ (iron zinc) coatings.

A higher quality product with a finer surface finish, greater width and a range of gauges was required, but Shotton lacked the galvannealing facility.

British Steel installed an electric induction galvannealing furnace which has improved production quality by 25 per cent over the old gas-fired system. The capital outlay was £1.2 million and is expected to be recovered in just over three years.

**PEP (Highly Commended)**

Couristan Carpets (UK) Ltd., St. Helens.

The company, which specialises in quality carpets for the shipping lines, Hilton Hotels and even Caesars Palace in Las Vegas, wished to increase its output by 15 to 20 per cent and infra-red heating provided the solution.

A custom-designed unit incorporates 12 Heraeus 2.5 kW quartz elements, each with its own switch, so that the spread of elements can be reduced when curing a narrow carpet.

The new method has brought a number of benefits, including better quality carpets, and the output has been increased not by 15 per cent but by 40 per cent.

**BICC Cables Ltd., Helsby**

The company was spending more than £67,000 per year on processed steam to heat acid/caustic baths on two production lines and provide an inert atmosphere for annealing.

The method was both difficult to control and extravagant on energy, so the company decided to install three 40 kW pressurised water heaters. Thanks to the resulting substantial savings on both energy and maintenance costs, with increased reliability and ease of control, BICC was able to recover the £38,600 initial investments within 10 months, with savings currently running at over £47,000 per year.

**Tempered Safety Glass Ltd., Runcorn.**

The company, a subsidiary of Everseal Windows Ltd., was formed to produce toughened glass because of the problems the parent company had in meeting orders.

They invested in an electric glass toughening furnace, which was chosen over other fuels both for its overall efficiency and for the quality of glass produced. The capital outlay

was substantial but considerable savings have been made.

Liverpool Tanning, Litherland.

Finished leather for the furniture trade is produced by the company, but commercial success was creating a technical and environmental problem until the introduction of a Venturi Aerator, which helped Liverpool Tanning to purify its waste without the excessive use of sulphates. The company also reduced the smell produced by the process and now has no problem in meeting the stringent Water Authority requirements.

The £12,000 investment will be recovered in four years and the company is considering a second unit.

**PEP (Specially Commended)**

J. Rothwell & Son Ltd., Ormskirk

The company adopted electric technology to improve the quality and profitability of its mushroom growing business. A purpose designed air conditioning system provides ideal growing conditions, irrespective of weather, wind direction or other natural variables.

As a result Rothwells have found that 80 per cent of production is now first class, commanding the best prices.

**Beta (Category 1)**

Hynd Construction, Rainhill.

A new nursing home at Shevington Court, Rainhill, Merseyside, has been built by the company. The 48-room home has a cost effective all-electric design which lends itself to proper energy management.

The rooms have off-peak heating, with additional convection heating provided for severe winter conditions or occasional heating in summer. In the main communal areas, storage fan heaters have been installed allowing additional temperature control.

Most water heating is also provided using the off-peak tariff, with boost facilities to minimise losses and cope with any extra need. The general insulation exceeds the requirements of current building regulations.

**Beta (Category 2)**

Grosvenor Arms Hotel, Pulford, near Chester.

An all-electric extension provided 42 additional rooms, each equipped with a 2 kW direct acting panel heater and a 175 watt towel rail, both sensibly controlled from Reception to ensure they are used only when rooms are occupied.

Low energy lighting has been used throughout the new building, and the heat pump air conditioning, installed to ensure comfortable temperature and humidity, has proved so successful that it has been installed in the older building's bar and reception area.

A centralised hot water system which has self-regulating trace heating cable and pipework provides instant hot water.

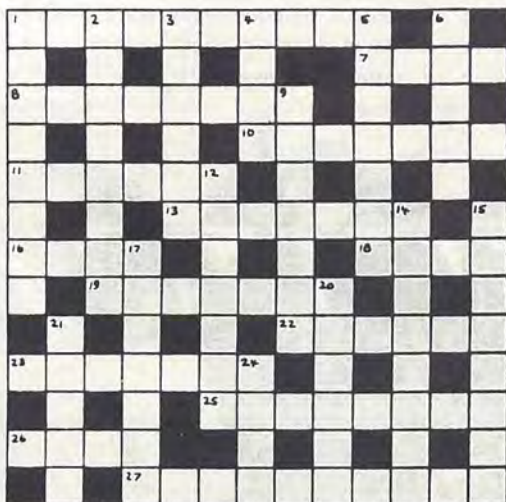
**Beta (Highly Commended)**

West Cheshire Squash & Racquet Club.

The club decided to rethink its heating system because of inconsistent temperatures. An electric heat pump and air conditioning unit was installed to provide year-round comfort in the lounge and spectator areas, and in addition a package of related building improvements - a glass conservatory and entrance porch, plus cavity wall insulation - helped improve the building's environment.

The club has succeeded in combining energy economies with greater comfort in both summer and winter, and the £6,500 investment was recovered in just one year.

# Crossword Number 15



## ACROSS

- Rifle a city. (10), 7. Second hearing of some of the choicest bits. (4), 8. Work brings it back when there's obscurity, one hopes. (8), 10. Considerate man to pull out of line protecting a fathead. (7), 11. Could possibly be lust, it's implied. (6), 13. Passage taken from a pamphlet. (7), 16. Cut short the harvest. (4), 18. Rubbish may be shot here. (7), 19. Redheads get together here. (7), 22. Freshly gaining a point in Cornwall. (6), 23. Reviles wrongly for cringing. (7), 25. Hold spellbound then turn right and take everything. (8), 26. Bad behavior can be gripping. (4), 27. Waste from WI's slender resources. (10).

## DOWN

- Material dismissal for supporting the Lord Chancellor. (8), 2. Where you can jot down a wager on coming up with nothing that gets approval. (8), 3. Such a pie as one hasn't succeeded in eating. (6), 4. It might be worn in accordance with an order. (4), 5. Honour in some particular. (7), 6. Let people hear it's your turn to buy the drinks. (5), 9. Ground for hesitation getting into a procession. (7), 12. One may be set for others to follow. (7), 14. Where one goes through a paying process. (4-4), 15. Haircuts that make one sick! (8), 17. People start taking notice before the first night. (7), 20. Catch that girl being inferior! (6), 21. Deserve something good. (5), 24. She's the last one to be taken in. (4).

**Solution on page 12**



# Congratulations

## EEIBA winners

THE EEIBA found itself on the receiving end in the August Draw, when the winner of the £200 second prize, who wishes to remain anonymous, donated the money back to the Association. The other winners were as follows.

£300 - N. C. Hall, Head Office (943), £150 - D. Roberts, retired (1398), £100 - E. Wright, retired (1488), £75 - H. Turner, retired (333), £75 - F. Hodson, retired (1668), £50 - P. M. G. Cormack, Head Office (455), £50 - A. C. MacDonald, retired (1737), £50 - P. Allen, Head Office (1088), £30 - S. Bown, retired (2170), £30 - M. McIver, North Mersey (2565), £30 - A. Jones, Head Office (359), £25 - R. Haden, Oswestry (1394), £25 F. Ll. Evans, retired (2086), £25 - D. A. Smith, Dee Valley (2600), £25 - N. Oakes, retired (1528), £25 - J. Jones, Head Office (955), £25 - J. V. Williams, Oswestry (663), £25 - W. E. Roberts, retired (1897), £25 - P. M. Madren, Liverpool (2462).



## Chairman clocks up 40 years

MANWEB Chairman Bryan Weston has received an award marking his 40 years' service in the electricity supply industry.

Mr. Weston, 59, pictured (above right) receiving his certificate from Non-Executive Board member Dr. Robert Cummings, came to Manweb in 1985 from Yorkshire Electricity Board, where he was Deputy Chairman.

Educated at St. George's School, Bristol and at Bristol, Rutherford and Oxford Technical Colleges, he entered the electricity supply industry with South

Western Electricity Board in 1949.

He held senior engineering and commercial appointments with SWEB before becoming Commercial Manager in 1973. Two years later he was appointed a Board Member.

In 1977 he became Yorkshire Electricity Board's Deputy Chairman before joining Manweb.

Mr. Weston is a Chartered Engineer, a Member of the Institute of Electrical Engineers and a Member of the British Institute of Management.

He is a Board Member of Chloride Silent Power Ltd. and Deeside Enterprise Trust and a member of the Board of Management of British Electrotechnical Approvals Board.

## Golden day for couple

CONGRATULATIONS to former Whitchurch Meter Reader Bill Davies and his wife Nan, who celebrated their Golden Wedding Anniversary on September 16.



## Easy rider is no stick in the mud

IS it a bird, is it a plane? No, it's Mid-Mersey District's new five wheel motorbike!

The bike, a John Deere AMT 600 to be precise, is a rough terrain vehicle originally manufactured for Canada's farming community.

Where the five-wheeler scores over rough terrain vehicles is its ability to cross agricultural land without causing rutting and compacting to the soil, due to its load-spreading low-

pressure tyres.

Mid-Mersey Mains Manager Barry Judd said: "The bike can carry a quarter ton load and tow half a ton. We are using it to carry out overhead line work and it's already proving popular with farmers."

Mid-Mersey Linesman Paul Mason is pictured putting the bike through its paces.

# New regulations put Manweb under the COSHH

Special reports by Colin Herbert, Safety Advisor and Phil Hughes, 1st Engineer, Safety Section

COSHH - sounds nasty doesn't it? No, it's nothing to do with cops and robbers. COSHH is short for the Control of Substances Hazardous to Health Regulations, which became law on October 1 this year. The main aim of the regulations is to tighten up the use of all hazardous substances at work. The legislation lays down essential requirements and a sensible step-by-step approach for the control of hazardous substances and for protecting people exposed to them.

## Step-by-step safety guide

THIS year, as in previous years, there have been a number of accidents associated with the use of ladders by Manweb staff. There have been seven so far and in each case those involved suffered injuries which kept them away from work for more than three days.

Everyone who uses ladders in the course of their work can help to eliminate these accidents by observing a few simple rules:

1. Is the ladder approved by Manweb? Ladders for use in work in equipment which is live should have a green band. Aluminium ladders should NEVER be used anywhere near electricity.
2. Has the ladder been inspected? If so, it will have:
  - \* A red disc which means it has been inspected in January/February/March.
  - \* A yellow disc for April/May/June.
  - \* A blue disc for July/August/September.
  - \* A green disc for October/November/December.

Make sure the ladder is set up on a level surface and at an angle of one out to four up. The ladder should be securely fixed at the top or, if this is not possible, it should be footed by a second person.

Wear suitable footwear for

climbing ladders and make sure the soles are clean.

Only in emergencies to carry out a rescue should there be more than one person on the ladder at any one time.

If tools and equipment have to be carried, make sure your hands are free for climbing.

If the job warrants an extension ladder, it must have sufficient out-lap to reach the work position. Whatever you do, DO NOT use a ramshackle ladder or a ladder which is too short. NEVER stand a ladder on a box, drum or any other unsteady base.

Finally, we all use ladders at home and other places away from work, but the same principles apply. Always inspect carefully any ladder before each and every rise.

If we all look after our ladders and take care in our choice of ladders and how we use it we can help to reduce and, possibly, eliminate this cause of accident.

The regulations cover virtually all substances hazardous to health. Only asbestos, lead, materials producing ionising radiations and substances below ground in mines, which each have their own legislation, are exempted.

The substances COSHH covers are those labelled on cans and bottles as dangerous - very toxic, toxic, harmful, irritant etc. The legislation also includes harmful micro-organisms and substantial quantities of dust and, indeed, any materials, mixture, or compound used at work or arising from work activities which can harm people's health.

COSHH requires the employer to assess the risks created by work in which a hazardous substance is used. Once this has been done, appropriate control measures have to be introduced to either prevent or control the risk. It is then necessary to ensure that control measures are used and equipment is properly maintained, and that employees are informed and briefed about the risks and precautions to be taken.

In Manweb the Safety Section has compiled an inventory of all substances found in Districts and Head Office establishments. We have been quite amazed at some of the products found. For example, one particularly nasty type of drain cleaner.

### Proper Use

Our inventory now tops the thousand mark and assessment of the substances well under way. Manufacturers have been asked for health and safety data sheets for their products and these are being supplied. Training courses for staff are being provided and information sheets relating to hazardous substances will be issued to staff.

The initial assessments, control and provision of training and information is only the first stage of COSHH. We will have to continually re-assess, monitor and ensure control measures are working. Any new product purchased or used as a sample will have to be considered before it is used.

The regulations are designed to make the workplace a safer place. There is no need for alarm, however, since we have long observed rules of proper use where hazardous substances are concerned.

The substances we use in general have not changed but now we have to show that we have recognised any inherent risks.





## Beat the chill this autumn

BEAT the autumn chill with delicious, warming, one-pot meals, which are easy to prepare and cook. You can make use of your top oven for economical, mid-week meals, and if you are busy at work, use the automatic timer. It's so nice to come home to a meal ready-cooked.

### LAMB AND SAGE (serves six)

1lb (450g) onions; 12ozs (325g) baby turnips; 2lb (900g) neck of lamb; 8oz (225g) flat mushrooms; 2 tbsp oil; 2 tbsp chopped fresh sage or 1½ tsp dried sage; 1½ pints (750ml) lamb stock; 3oz (75g) pot barley.

Topping: 8oz (225g) self-raising flour; 4oz (100g) suet; 1 tbsp chopped fresh sage or ½ tsp dried sage.

1. Slice the onions, peel and halve the turnips, trim away any excess fat from the lamb and slice the mushrooms.

2. Fry the lamb in oil until browned and, using a slotted spoon, place into a shallow 4 pint (2½ litre) casserole. Fry the onions until soft, drain off any excess fat and add the turnips, mushrooms, sage, stock and pot barley. Season and bring to the boil.

3. Spoon over the lamb, cover and cook at 325F, 160C (Mark 3) for two and a half hours.

4. Sift flour with a pinch of salt, mix in suet, sage and seven or eight tablespoons of water to make a soft dough.

5. Shape into small rounds, place on lamb spaced well apart, cover and cook at 375F, 190C (Mark 5) for about 20 minutes until well risen.

### CREAMY CHICKEN (serves four)

4oz (100g) streaky bacon; 8oz (225g) leeks; 8 chicken thighs; 1 tbsp oil; 1oz (25g) butter; 2 tbsp plain flour; ¼ pint (125ml) milk; ¼ pint (125ml) chicken stock; 4 fl ozs (100ml) dry white vermouth; bouquet garni; ¼ pint (125ml) single cream.

Topping: 8 slices white bread; oil for frying

1. Remove rind from bacon and cut into small pieces. Cut leeks into diagonal slices. Wipe chicken.

2. Fry bacon and leeks in oil until tender and, using a slotted spoon, lift into a deep 4 pint (2 litre) casserole. Add chicken to pan and fry until golden. Add to casserole. Pour fat from pan.

3. Melt butter in the pan, add the flour and gradually stir in the milk, stock and vermouth. Bring to the boil, stirring until thickened and smooth. Add bouquet garni and season.

4. Stir sauce into the casserole, cover and cook at 350F, 180C (Mark 4) for 45 minutes or until chicken is tender.

5. Discard bouquet garni, stir in cream and cook for a further 15 minutes.

6. Meanwhile, cut crusts from the bread and slice into triangles. Fry in shallow oil until golden brown and drain on sheets of kitchen paper. Arrange croutons on chicken and serve with broccoli.

### COUNTRY BEANS (serves six)

1.1lb (500g) mixed dried beans; 1½ pint (750ml) boiling water; 1lb (450g) onions; 2tbsp oil; 2 cloves garlic, crushed; 2 tsp ground cumin; ¾ tsp hot chilli powder; 2 tsp ground coriander; 14oz (397g) can tomatoes; 2 tbsp tomato puree; 1 pint (500ml) vegetable stock; 1 tbsp sugar.

Topping: 1oz (25g) brown breadcrumbs; ½ tsp dried crushed chillies; ½oz (15g) margarine

1. Cover beans with the boiling water, soak for one hour, drain and put into a large pan. Cover with cold water, bring to the boil and allow to boil rapidly for 10 minutes.

2. Cover and simmer for about 50 minutes or until the beans are tender. Meanwhile, peel and slice the onions and fry in oil until soft.

3. Stir in the garlic, ground cumin, chilli powder and coriander and cook for one minute.

4. Stir in the tomatoes, tomato puree, drained beans, stock and sugar, and season. Bring to boil and transfer to a deep 4 pint (2 litre) casserole.

5. Sprinkle the breadcrumbs and crushed chillies over and dot with margarine. Cook at 350F, 180C (Mark 4) for one hour until the crumbs are golden.

## World first for Deeside company

by Sam Doughty

A DEESIDE company has scored a world first by producing safe, cooked food, with a shelf life of up to two years. They use a new process developed on the Wirral, which does not require refrigeration.

The new Sous Chef purpose-built factory, which was designed and planned with the help of Manweb technical advisors, has opened on the Deeside Industrial Estate.

Their food products will be treated by 'Ohmic Heating', a new process devised and developed by scientists at the Electricity Council Research Establishment, Capenhurst, Wirral.

### Safe

The process passes electricity through the food, heating it and killing off harmful bacteria. It is a continuous process and is suitable for products which can be pumped, such as stews, chunky soups and pie fillings.

Other processes cannot cope with large pieces of meat or vegetables, but ohmic heating can make particles an inch square perfectly safe.

The principle of passing an electric current through food to heat it has been known since the 1920s, but no one has ever been able to design a continuous process. After many years of experimenting, scientists at Capenhurst perfected the theory and produced prototype equipment.

The project was then offered to APV International, of Crawley, who now manu-

facture equipment under licence. The Sous Chef project was their first ohmic heating installation.

The new process, coupled with aseptic packaging, gives the advantages of processed food but with the taste of quality freshly-cooked food. There are no storage problems as the packs can be stored in any convenient corner for six to 24 months, provided the packs remain sealed.

Sous Chef are producing bulk packages for the catering establishments, and will also produce individual portions. It is the sort of service which will appeal to large hotel chains where a consistent standard of food is required at every outlet.

### Delighted

The company has been delighted with the quality of products, which are prepared to customers' recipes, cooked and then passed through the ohmic heating tube for sterilisation.

It has been a four-way co-operative venture: the invention of Capenhurst engineers, the development skills and installation by APV, the planning, design and assistance of Manweb, and the enterprise of Sous Chef who sought out this new and unique process.

## Culinary crown at stake

The heat is on again . . . to find the top chef worthy of wearing the culinary crown in the third annual Welsh Chef of the Year competition. Organised by Manweb and South Wales Electricity in conjunction with Taste of Wales and the Cookery and Food Association, the Competition is open to Chefs all over the Principality, who are being invited to come up with a mouth-watering dinner menu for four which can be produced for less than £28.

Their menus will be scrutinised by a panel of judges and nine chefs will then be selected to compete in the regional heats, to be held in the North, Mid and South Wales.

The final will take place in March next year at the South Wales Catering Fair in Sophia Gardens, Cardiff, and a first prize of £1,000, a £500 mystery gift and a set of top quality chefs' knives will be at stake.

Young chefs, aged under 24, also have the chance to concoct a winning recipe in the Young Welsh

Chef of the Year contest, for a first prize of £250.

Last year's winner Trefor Jones is pictured (centre) serving up a treat at the recent launch of the competition, at the Celtic Manor Hotel, Newport, Gwent, where he is Head Chef. Also pictured are (left to right) Chris Pollard, of Taste of Wales; Chris Liddicoat, Manweb Senior Engineer, Energy Marketing; Ken Jones, of South Wales Electricity; and Gordon Anderson, of Taste of Wales.

(Photograph courtesy of South Wales Electricity)







Junior foreign minister Lynda Chalker lays the foundation stone for the new toy library watched by North Wirral District Manager Geoff Abel and Toy Library and Resource Centre Chairman Margaret Vogwell.

## Booster for toy library project

MANWEB has helped lay the foundations for the country's first-ever purpose-built toy library and resource centre for handicapped children.

North Wirral District Manager Geoff Abel has announced that Manweb will carry out all electrical installations and heating work at the Birkenhead-based centre free of charge.

"We are delighted to help turn the dream of a purpose-built toy library into reality" he said.

Junior foreign minister and Wallasey MP Lynda Chalker laid the foundation stone for the new building at Woodchurch Lane, Prenton, marking the first phase of a plan to see the centre fully operational by 1991.

The site is adjacent to Wirral Toy Library and Resource Centre's present premises, which opened 19 years ago serving handicapped children and their families throughout Merseyside, Wirral and parts of Cheshire.

Founder and Chairman Margaret

Vogwell said "Play therapy helps to overcome physical handicap and the centre provides the best available toys and gives professional involvement and family support. We have outgrown our present site and this boost from Manweb will help us raise the £300,000 total needed for the new building."

Manweb plans to put £5 from the cost of each new storage heater installation in the North Wirral area into a fund towards the cost of the work, providing customers with a certificate in recognition of the donation.

The help continues support already given to the toy library by local Manweb staff through a 'pay as you earn' scheme and further illustrates Manweb's commitment to disabled people which culminated in a Fit for Work Award last year.

## Emergency plans are tested by staff

MANWEB'S computer staff have tested emergency plans in case disaster hits the Head Office Data Centre.

The exercise involved transferring information from Sealand Road to a separate recovery site with its own standby computer, checking the compatibility of Manweb's system and the recovery site's hardware.

"We established links with Head Office and North Wirral District Office, allowing personnel at these sites to use VDUs connected to the recovery site," said Operations Analyst Andrew Middleton.

Other facilities tested included the CICSNEWS and personal computing systems, and a simulated billing run was also performed.

The results of the test are being analysed with the possibility of a further, more comprehensive exercise.

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**Caravan** - Towyn, Near Rhyl, Six-berth, two bedrooms, shower, fridge, fully fitted. From £75 per week. Tel: 0978 362615/ 352653

**Carmel** - Caernarfon. 19th Century stone cottage in own grounds. Excellent views. Three bedrooms, bathroom lounge and parlour. Large kitchen with cooker, fridge and freezer. Tel: 0286 880 749. Alwyn Pritchard, 16 Maes Hyfryd, Carmel, Caernarfon, Gwynedd.

**Criccieth** - North Wales House overlooking village green, Sleeps six. CTV. Beach and shops two mins. Tel: 076671 2614 (Ann Tudor).

**France** - B&B, H/B, Caravans and camping. Tarn et Garrone Region. Close to junction 8 and 9 on Autoroute between Bordeaux and Toulouse. Excellent catering, including French, Indian, and vegetarian cooking. Much to see and do, or just relax in sunshine. Ex-SEB employee. Tel: David Boniface, 010-33 (63-95-95-20).

**Pony Trekking** - And farm holidays. Accompanying one-hour to full-day treks for novices or experienced riders. Holiday cottages available. Self-ctrng. or bed and breakfast or half-board. Lic. restaurant open to non-residents. Lunch, afternoon tea, dinner. Private parties catered for. Further details: Hwylfa Ddafydd Country Farm Holidays. Tel: Colwyn Bay 516965

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**Porthmadog** - Holiday bungalow, sleeps six. Black Rock Sands five minutes' drive. Convenient Ffestiniog Railway, Snowdonia National Park. For infmtn.: C.Jones, 2 Meadow Drive, Porthmadog. Tel: 0766 2519

**Newquay** - Cornwall, family-run guest house with good home cooking. Family rooms. Friendly atmosphere, Sea views. 200 yards from town centre. Dinner, bed and breakfast from £70 per week. Former Merseyside family will make you welcome. Disc. for Manweb empls. Apply Avondale, 28 George Road, Newquay, Cornwall. Tel: 0637 872234.

**Llandudno** - April Court. Small family-run private hotel (Welsh Tourist Board - two crown). Close to local amenities, beach, town centre, theatres, golf courses, etc. New Alpine Ski complex in beautiful natural setting. Ideal base for exploring beauty-spots of Snowdonia. Good home cooking and comfort-

able, friendly atmosphere. Children welc. Enquiries to April Court, St David's Place, Llandudno, Gwynedd LL30 2UG. Tel 0492 77898.. Disc. for Elec. Board employees and families (both past and present).

**Algarve** - Privately-owned villa set in large gardens in the Monchique Hills. Spilt level/dining room, good kitchen facilities, utility room, two-good sized bedrooms, terraces with garden furniture. Panoramic views of the West Coast, 24 kms away, Swimming pool. Maid service. Food hamper provided. Flights arranged. Tel: 0352 50159 or 0244 316682.

**Anglesey** - Self catering and coarse fishing holidays. Two lakes on 15-acre site overlooking Snowdonia. Touring caravans and tents welcome. Brochure available. Tel: 0248 713410

**Weston-sup'r-Mare** - Static caravan on farm. Six berth, sep. dbl. bedroom, shower, toilet, TV, etc. All season price £70 per week. Tel: 093472 292.

**Newquay** - Cornwall. Luxury caravans with shower, and economy vans. Colour TV, flush toilet, etc. Pleasant site near town and beaches. Cleaned and maintained by owners. From £50 per week. Tel: 0637 876589 (Gill).

**Spain** - Luxury villa, three dbl bedrooms and two two bathrooms. Private swimming pool. Quiet area "Calpe" Costa Blanca. Walled gdns, terraces ect. Five minutes from uncrowded beaches. Available from £150 per week. Telephone 0736 664177.

**Dolgellau** - Traditional farmhouse cottage set in a seven-acre smallholding in Snowdonia National Park. Sleeps seven plus cot. Tastefully modernised. Fully-fitted kitchen, inc dishwasher and microwave. Storage heaters and large inglenook fireplace. Ample parking and grounds. Kennel for pet by arrangmt. Easy access to mountains and sea Beautiful scenery and lovely walks. Prices from £100 to £220 per week. Tel: 0341 423912

**Cardigan** - 12 miles. Lux. berth static caravan, near beaches. Families only. Tel: 0492 580 253 (evenings).

**French Riviera** - Six-berth caravan, all amenities on site, within easy reach of Monaco, St Tropez, etc. Golf, riding close by. SAE to M.Williams, The Lodge, Lingen, Bucknell, Shropshire, or tel: 0544 267579.

**Newquay** - Cornwall. Guest house, sea views, two minutes from beaches. Quiet area close to town, good food, comfort, prkng. BB/EM £65 - £80 per week. ESI staff. Tel: 063787 4291 (Mr Pleasants).

**Abersoch** - Luxury eight-berth caravan situated on pleasant farm site, close to beach and shops. Shower, TV, flush toilet,

## Free Ads

240 V, H & C, cooker, fridge, sink, gas fire etc. Vacancies March to November. Families only. £100 per week. Tel: Buckley 549248

**Anglesey** - Tal-y-Bont Cottages, Dwyran. Luxury cottages set in a 17-acre smallholding, 1 1/2 miles from shingle beach of Menai Straits and four miles from sandy beaches of Llandudwyn. Nature reserve, bird sanctuary, sea zoo, shops and restaurant nearby. Weekly prices - July/August £220, September 1 to 15 £180, September 16 to 30 £160, October £130. Telephone Deeside 819768.

**Llandudno** - Rosaire Private Hotel. Family run and situated in lovely garden area of town, yet close to all entertainment and shops with no hills to climb. Free car park. Tea/coffee facilities. Some en suite rooms available. Excellent home cooking, served at separate tables. Telephone 0492 77677 or write for brochure to Mr and Mrs W.G.Evans, 2 St Seiriols Road, Llandudno, Gwynedd LL30 2YY.

**Anglesey** - Bed and Breakfast/self catering summer let. Secluded farmhouse with panoramic views of the Snowdonia range. Within 10 minutes of the main town Llangefni and sandy beaches. Idyllic for bird watchers. Tel: Bodorgan (0407) 840038.

**Presthaven Sands** - North Wales. Caravan to let. Colour TV. Shower. Fully fitted. Good site facilities. Tel: 061 366 8789.

**City of Chester** - Self catering flat. Centrally heated. TV, fridge, linen provided. Parking, all inclusive. Tel: 0244 42538.

**Luxury Caravans** - Eight berth. Llanrhystyd, West Wales (on the Cardigan coastline). Pleasant site (no club) nine miles from Aberystwyth and 11 miles from Newquay. Near to beach with beautiful scenic views. Families only. Sorry, no pets. Contact K. A. Cull on 0939 33005.

**Ski** - La Clusaz, France. Departs Manchester January 8, 1990. Half board. Costs £240 per person, inclusive of lift pass,

insurance and Manchester flight supplement (price based on four sharing). Equipment hire £20 and lessons £20 are extra. Traditional French village with extensive ski circuit, ideal both for beginners and experienced skiers. Further details from Standish Ski Club, Tel: 0257 425866.

### FOR SALE

**Window Fan** - Philips, electric, £5. Cot bumper pad (patterned), £2. Carrycot car straps, £5. McLaren 'Cub' carrycot and safety mattress (blue), fits on 'Cub' chassis pushchair. Nearly new, £30 o.n.o. Contact R. D. Lewis, 051 920 7677.

**Electric Organ** - Eminent 2500 Grand Theatre. 2, 5 octave keyboards, 2 octave pedalboard. 60 voices, 16 rhythms, arpeggios and 50 voice controls. 12 'group' selectors. Matching 3-seat long bench. Immaculate condition. One owner from new (invoice available). Recording and playback facility. Maker's setting up, playing and maintenance manuals. Noted for its tone quality and versatility. Only £1,800. Telephone 0407 831 977.

**Cooker** - Tricity Fanfare. Ceramic hobs, double oven. Coffee/cream. Excellent condition. £180 o.n.o. Contact A. S. McGuinness, Rhyl Commercial, Tel: 332068.

**Mountain Bike** - Muddy Fox Explorer, 23", 18 gears. Immaculate condition, as new (3 months old). Cost new £400, but will sell for £300. Contact Mr C. McAvoy, 051 523 1901.

### FOR HIRE

**Electric Supply Club** - Thingwall Road, Liverpool 15. Small lounge with bar. Accommodates 40 to 60 people. Available for functions most nights. Free to members. Contact Mr R. Morton, 051 722 3838.

### ENTERTAINMENT

**The King and I** - Llandudno Musical Players, Arcadia Theatre, Llandudno. November 21 to 25, 1989. Contact C. W. Owen, Deganwy 81932 after 8 pm.

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# CONTACT Sport



## Steven's skating success

Report by Graeme Cooper

STEVEN Cousins has an ambition to get to the top in skating, and the 17 year-old son of Mid-Cheshire Installation and Service Manager Dave Cousins is already on the way up. In October's skate Electric UK International the talented Connah's Quay teenager came 7th in the Senior Men's competition, building on his success as last year's British Junior Champion.

Steven (right) also came 12th in last November's World Junior Championships in Yugoslavia, and Dave is extremely proud of his son's achievements on the ice.

### Scholarship

But success in the competitive world of skating takes dedication as well as talent, with Steven and trainer Donna Gately putting in regular early morning training sessions at Deeside Ice Rink.

Steven had also been receiving coaching from Starlight Express choreographer, Eamon Geaghon, and has recently been awarded one of only 12 Electricity Council Skate Electric Scholarships.

### Involved

Totally committed to his sport, Steven, who has



been skating for 11 years, admits it leaves time for little else

"It's hard not to get totally involved in skating," he says, "though I do play golf to help me relax."

But with Steven compet-

ing in the Sun Life Skate Canada Competition in November, before returning home for the Skate Electric British Championships it looks like golf may be put "on ice" for the moment!



## Running for fun

Energetic Merseysiders put their best feet forward for charity recently when they took part in the Manweb-sponsored West Derby Fun Run.

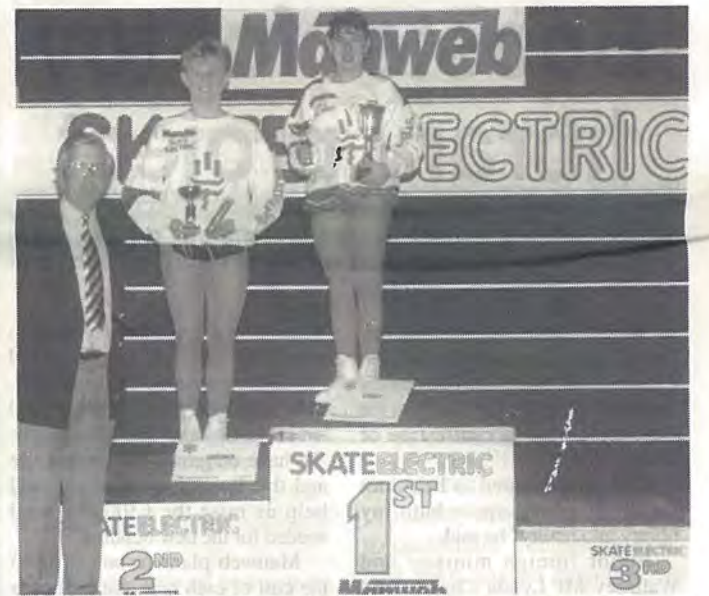
Two races were held - one for adults and another for children - and around £10,000 was raised for Liverpool's Alder Hey Hospital and other local charities.

Lister Drive staff were present at the event, manning the Manweb caravan and taking the opportunity to do a spot of selling! Youngsters who took part in the children's one mile fun run are pictured at the start of the event.

### Crossword solution

ACROSS: 1 Winchester, 7 Echo, 8 Optimist, 10 Helpful, 11 Subtle, 13 Extract, 16 Crop, 18 Toch, 19 Kremlin, 22 Newlyn, 23 Servile, 25 Enthrall, 26 Vice, 27 Wilderness.

DOWN: 1 Woolsack, 2 Notebook, 3 Humble, 4 Sash, 5 Respect, 6 Shout, 9 Terrain, 12 Example, 14 Toll-gate, 15 Shingles, 17 Preview, 20 Nether, 21 Merit, 24 Enid.



Dee Valley District Manager Dr. Jim McLennan is pictured above with Senior Ladies Winner Andrea Law and Runner-Up Donna.

## Deeside ladies win ice event

THE Manweb Welsh Open Free Skating Competition brought skaters from as far afield as Bournemouth, Scotland and Sunderland to the 1989 event at Deeside Leisure Centre.

As well as supporting the overall competition as part of the electricity industry's Skate Electric programme, Manweb sponsored the Senior Men's and Ladies events, both at Inter-gold and above level.

The trophies were presented by Manweb's Dee Valley District Manager, Dr. Jim McLennan, and Deeside Club supplied both winner and runner-up in the Senior Ladies event. They were respectively, Andrew Law and Donna McCarthy. Winners in the Senior Men's Competition was Merrick Kerr, from Kyle Club in Scotland.

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## Golf club's 'first lady'

JEAN Olivares tees off to complete her year in office as the first lady Captain of North Wirral Golfing Society.

The event was the Captain's Prize Competition, held at Hoylake earlier this month, and 30 members took part. Dave Cresswell won the contest with 43 points and was presented with his prize, a crystal trophy, by the Captain during a dinner held later at the Railway Inn, Meols.

Earlier in the season, "Away Day" events took place at Mold, Denbigh and Abergele.

The 1989 Society Championship was played at Abergele in August, with 27 members competing, and the winner was Paul Kelly with 36



points. Other prize winners were John Foster and Peter Clarke, with 35 points, and Bill Cousins, with 34 points. Prizes were presented by the Captain following a dinner at Abergele Golf Club.

During the interval at the Abergele meeting a presentation of two metal woods was made by the Captain to Norman Johnson, Treasurer and main organiser of all the society's activities, to mark his

retirement from Manweb.

The Society's Annual General Meeting will be held in November, when retiring Captain Jean Olivares will formally introduce next year's Captain, Paul Kelly.